

## Finding hidden costs could improve profits



**Making improvements to 'the bottom line' seems to be an increasingly difficult challenge for all organisations. Greater competition is leading to pressure on prices and making it more difficult to win new business.**

**It seems impossible to make a positive impact on profit.**

Taking time to review and appraise overheads may well be an answer to 'releasing hidden profits'. To help clients in this task, Streets has established links with one of the country's leading specialists, Expense Reduction Analysts. Through their unique Value Improvement Programme, ERA work together with your usual Streets partner, to review and appraise your business expenditure and overheads ensuring you receive the best value for money from your suppliers. Recommendations can release hidden profits by reducing costs from 5-15%.

The service is offered on a performance basis with no risk to clients. If ERA are unable to make worthwhile savings, there is no fee and you have the independent confirmation that your expenses are at best practice levels.

Their track record suggests, however, that the more likely outcome will be a significant cost reduction that directly enhances your company's bottom line.

