

Accounting & Bookkeeping **Update 2018**

Lincoln



Agenda

- Update on Making Tax Digital Michael Ball, Tax Director
- Accounting Software Update Sarah Leonard, Director
- Break
- App Demos from:
- iZettle till software
- Khaos stock control
- Satago credit control
- Go Cardless
- Auto Entry









Making Tax Digital

Michael Ball Tax Director



Background

- Part of wider digital strategy
- Will bring VAT, corporation tax and income tax in line with PAYE & NIC.
 - Payroll information is already submitted digitally (RTI).
- Modernise the interaction with HMRC.
- To reduce the tax gap by
 - improving record keeping and
 - reducing errors by minimising re-entry of data





Mel Stride MP,

Financial Secretary to the Treasury, said:

"HMRC is transforming the tax administration so that it's more effective, more efficient and easier for taxpayers" "More and more businesses use digital tools every day to help them operate – tax shouldn't be different. This is a major step towards bringing VAT into the 21st century."

> Theresa Middleton, Director for Making Tax Digital for Business, said:

"Millions of people are already banking, paying bills and interacting with their suppliers and customers online. Using digital tools to help businesses manage their business income and expenses and get their tax right builds on this momentum and will also help them get more control over their finances."



Chartered Accountants, Tax Advisers and Financial Planners





MTD for VAT - Deferral

Deferral to October 2019 for the following:-

- Trusts,
- 'Not for profit' organisations that are not set up as a company,
- VAT divisions and VAT groups
- Certain public sector entities required to provide additional information on their VAT return
- Local authorities and public corporations
- Traders based overseas,
- Those required to make payments on account
- Annual accounting scheme users.





MTD for VAT — Who?

- Initially will apply to those VAT registered businesses, landlords (where opted to Tax) and trading charities with turnover over the VAT threshold (currently £85,000).
- Those with turnover under £85,000 and voluntarily registered for VAT will be exempt from MTD for VAT - BUT expect this to change over time.
- Please note once you're in your in.
 - The draft regulations have been written such that once you have submitted a VAT return under MTD you can no longer go back to the old system.





MTD for VAT – What's not changing?

- 9 Box VAT return
 - Same information is being submitted
 - Subject to any changes resulting from Brexit
- VAT return frequency and payment deadlines
 - Monthly
 - Quarterly
 - Annual
- Eligibility for VAT Special schemes
 - Flat rate
 - Retail scheme etc.





MTD for VAT – What is changing?

- Keep records digitally
 - Functional compatible software
- Direct filing of VAT returns to HM Revenue & Customs
 - Return has to be submitted via software
 - No manual entry of figures on the HMRC website
- From April 2019
 - Begins with first VAT period starting on or after 1 April 2019
 - First Quarter End will be Quarter End 30 June 2019
 - Maybe part way through your accounts year!





Functional Compatible Software

- A software program, or set of software programs, products or applications, that must be able to:
 - record and preserve digital records
 - provide to HMRC information and returns from data held in those digital records by using the API platform
 - receive information from HMRC via the API platform
- API?
 - Application Programme Interface
- Spreadsheets?
 - These can still be used to maintain your digital records but will need to be linked to bridging software to perform the API submission.



Digital Records

- Required to keep their records digitally.
 - This means transaction data
 - You do not have to take digital copies of receipts
- Using either software or spreadsheets
 - Software does not have to be cloud based but can be
- The records can be kept either by the taxpayer or by their agent, but they must be kept digitally.
- Spreadsheets will need to use bridging software for the submissions.





Digital Records - VAT

- Data that must be recorded digitally
 - Designatory data:
 - business name
 - the address
 - VAT registration number
 - a record of VAT accounting schemes you use
 - For each supply you make you must record:
 - the time of supply
 - the value of the supply
 - the rate of VAT charged





Digital Records - VAT

- Data that must be recorded digitally
 - You must have a record of outputs split between:
 - standard rate, reduced rate zero rate and exempt & outside the scope
 - For each supply received record:
 - the time of supply
 - the value of the supply including any VAT that is not claimable
 - the amount of input tax that will claim be claimed
 - If more than one supply is on an invoice, record the totals from the invoice.
 - Retail scheme users record of Daily Gross Takings only
 - Adjustments: Total for each type but not calculations







What about other Taxes?

- Income Tax was originally planned to go live in April 2018, but was delayed.
- April 2020 "at the earliest"
 - MTD for Income Tax & Corporation Tax
 - Includes MTD for Businesses
 - and MTD for Individuals (replacement of Tax Returns)
 - As yet no information on the Corporation Tax system
- MTD for individuals (ongoing)
 - Dynamic PAYE codes
 - Better use of information

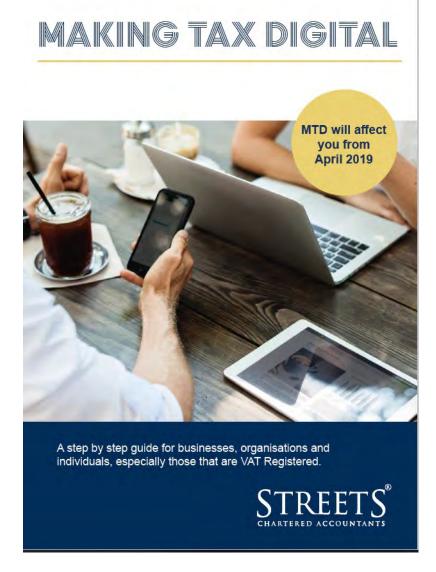




Making Tax Digital Guide

A step by step guide for businesses, organisations and individuals, especially those that are VAT registered

Collect at the end of the session or download from our website www.streetsweb.co.uk







Software Update

Sarah Leonard Director





Accounting Software

- The evolution continues...
- Beyond the basics
- How the internet has changed the nature of accounting software forever
- The evolution has really only just begun...





Top Features – no jargon, real examples





Bank Feeds

- No re-entering
- Automatic
- Save time
- Eliminate mistakes
- No bank account access required

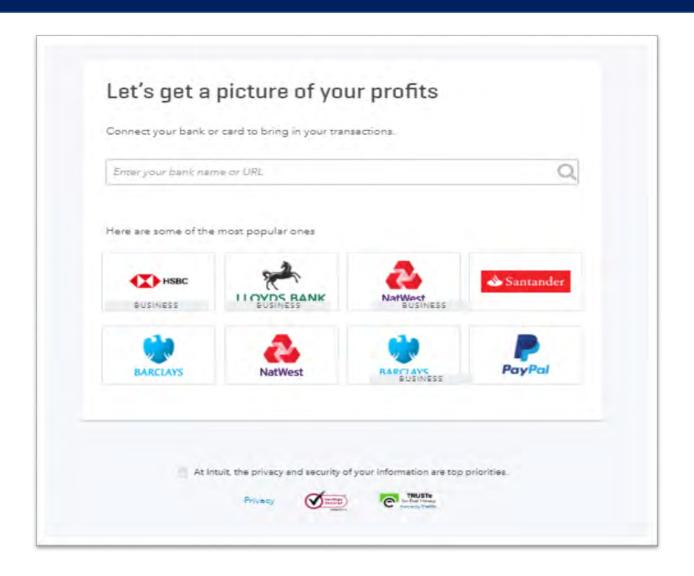








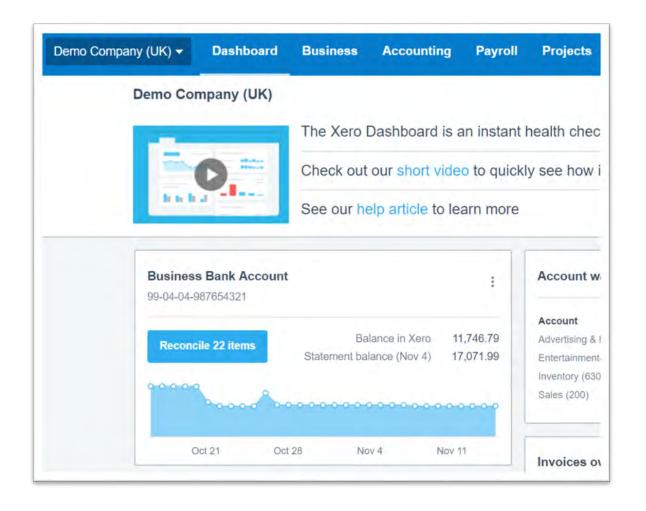








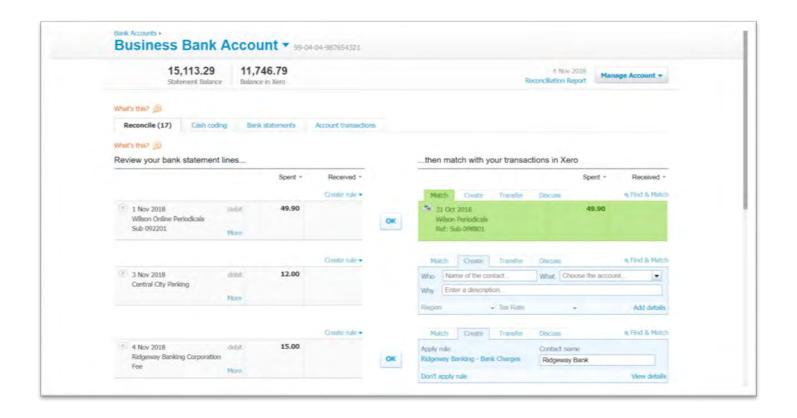














Chartered Accountants, Tax Advisers and Financial Planners



Rule name				For			In	
Travel			Money out	Money out *			accounts •	
A/i-	ien a transac	rtion ma	ote	• of thes	e conditio	ne		
	ierra transav	on me	oto any	01 0100	o conditio	7113		
	Bank text	•	Contains	•	TFL			
or'	Bank text	•	Contains	•	National rai	i .		
or	Bank text		Contains		Uber			
	Add line							
Set	Add line one or more	e of the	following					
Set	one or mor	e of the						
Set	one or mor					Tax	code	



Bank Rules...

- Bank rules
- Quick entry
- Artificial Intelligence*

*Jargon Free Zone

Artificial Intelligence

Computers performing tasks normally requiring human intelligence.

Examples - visual perception (seeing things), speech recognition (hearing things), decision making, translation etc.

The work of science fiction – now a reality





Bank Feeds Getting the data into the software

- Automated (direct or third party)
- Manual
- Assisted e.g. Auto Entry



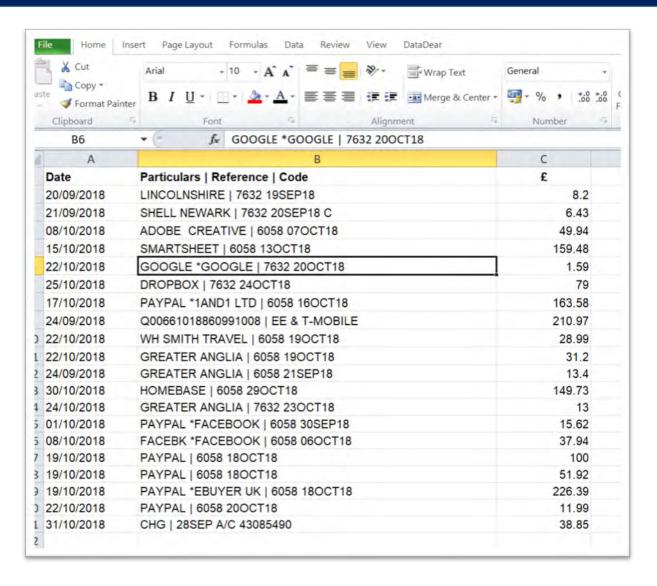


Bank Feeds Taking it one step further

- Credit card
- Rules
- Cash coding rapid fire entry



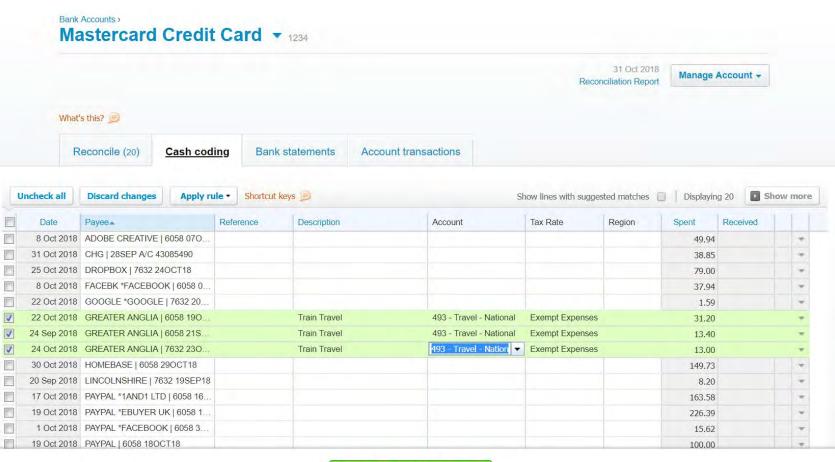
Chartered Accountants, Tax Advisers and Financial Planners









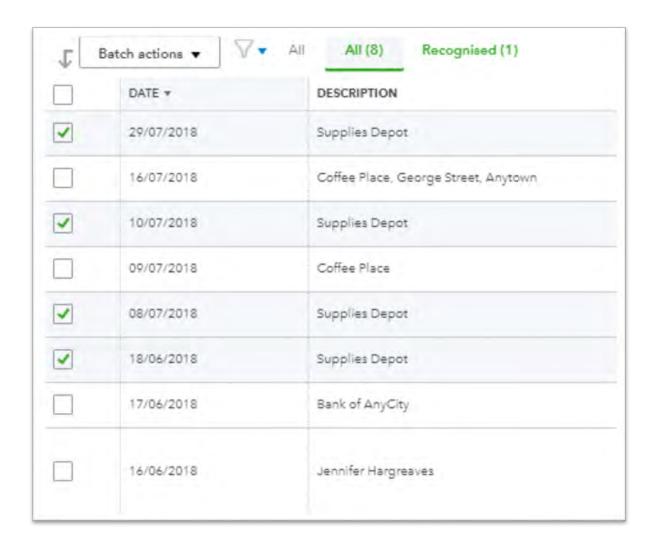


Save & Reconcile Selected















Payee	1.21	Category Purchases	121
Select Payer (optional)	7	rurchases	•
VAT		Class	
20.0% S (Purchases)		Promotional Items	7
Location			
Cardiff	•		



Sales – send out quicker, get paid faster



Sales – send out quicker, get paid faster

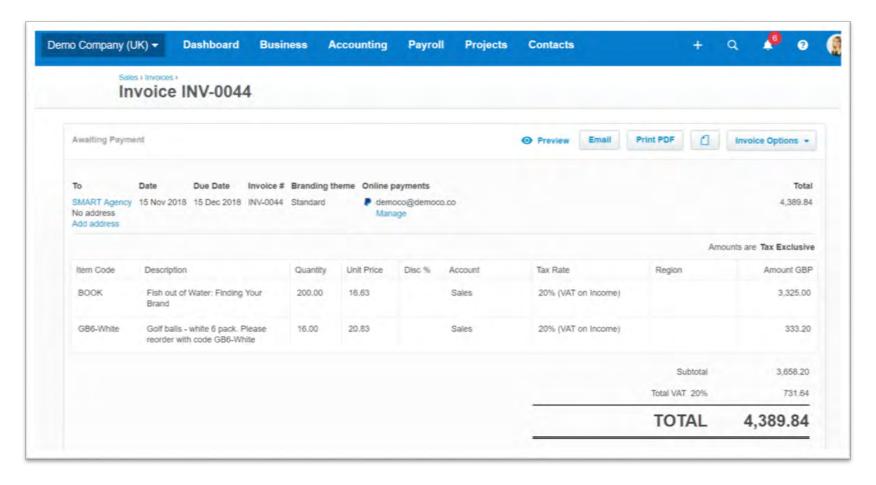
- Email sales invoices save time, paper, postage…
- Do you NEED to send paper?







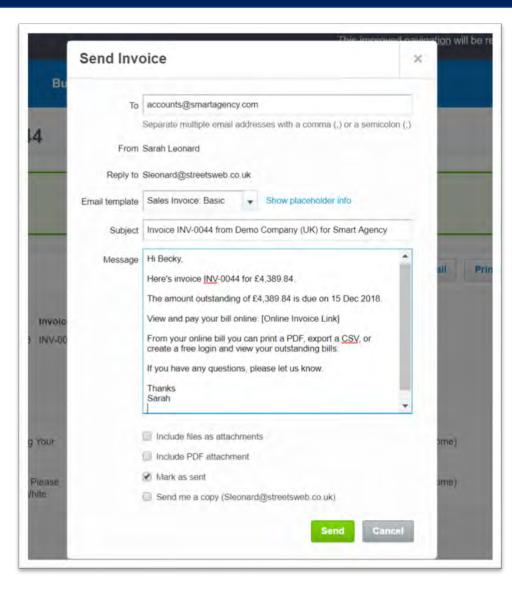














Sales – send out quicker, get paid faster

- Insert pay now features
 - Stripe
 - Worldpay
 - Paypal
 - Go Cardless

Real Life Example

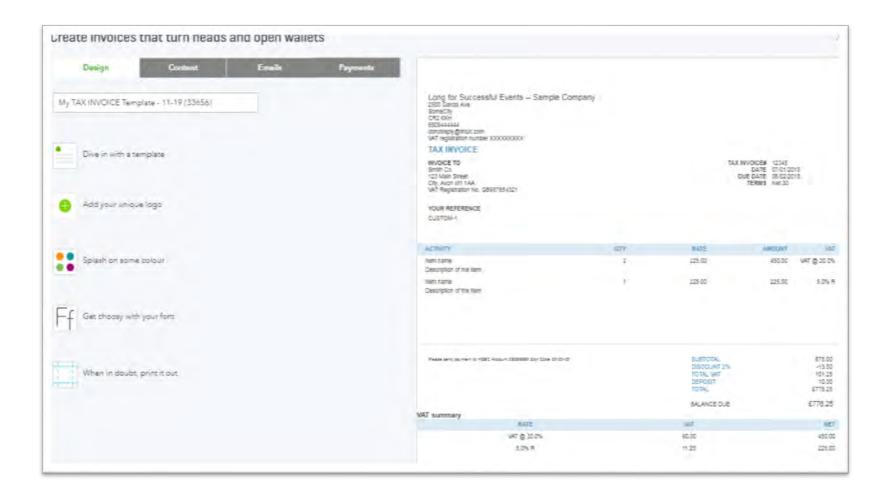
My Fuel Supplier

Printed Invoice & Statement vs. Emailed invoices -Paid on my phone

















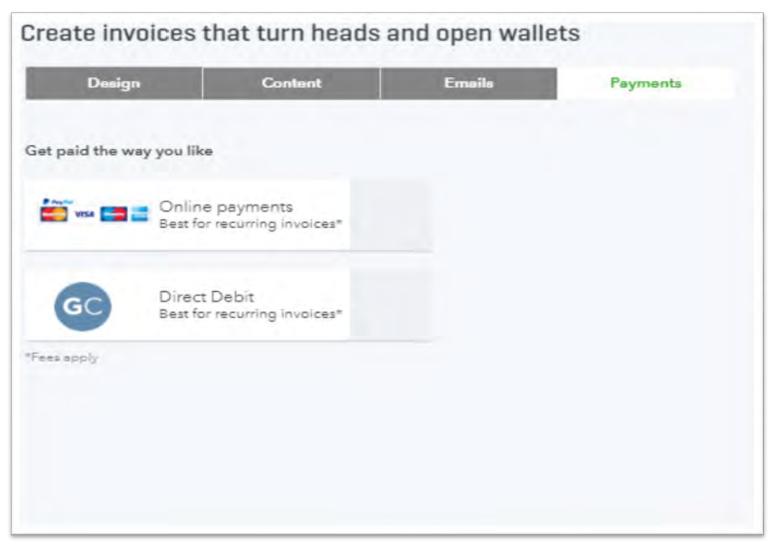
Direct Debit Collection – No longer just for the "Big Boys"

- Coming up after the break Go Cardless
- Easy, affordable direct debit collection



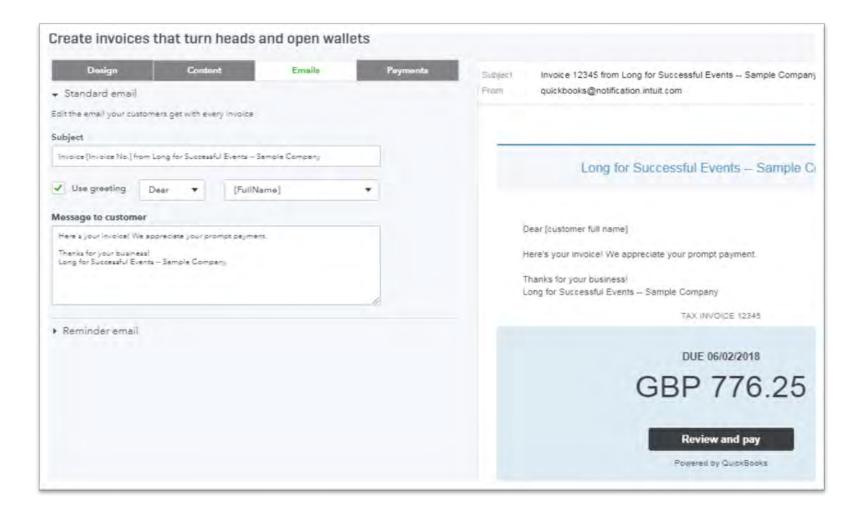
















Basic credit control made really easy

Invoices that have exceeded their terms are shown as overdue

Every sales invoice you send has a read receipt

Send statements to customers, with varying levels of severity depending how late they are

Credit Control

							89.0
CUSTOMER	DUE DATE	BALANCE	TOTAL BEFORE VAT	ANT	TOTAL	STATUS	ACTION
Benjamin Yeung	16/09/2018	60.00	6-7.800.00	8000	6-7 800 00	Closed	
Loercond e International Group	25(08-22)(8	6000	215.000.00	60.00	£15,000,00	Closed	
Abergandie international Group	25/06/2018	352,327.89	\$45.606.58	\$6,721.31	\$52,327,89	Deple	Receive payment *
Lierconbie menzione Group	25(58-2018	2000	2900.00	60.00	\$900.00	Cosed	
Loercond e mematoral Group	25(06:2718	ED 00	£3,000.00	6000	£3,000.00	Closed	
Jordan Burgess	15/08/2018	\$480.00	£400.00	880.00	\$480.00	Oleque	Receive payment *
Lawri fa	15/08/2018	\$1,800.00	€1.500.00	6300.00	£1,800.00	Dierbie	Receive payment *
loscorba Interisora Goup	25/58/2018	2000	62,500,00	60:30	62 500.00	Coses	
Gercondie International Group	25/08/27/8	62.00	£(878.00	60.00	£1,875.00	Closed	
racel Robinson	25/6/2018	£505	£4.999.00	2000	£4 999.00	Closed	
Dement's Ceanes	16/06/2018	60.00	62,937.50	6567.50	E2 525.00	Rending.	Create invoice •
Senjamin Yeung	16/07/2018	\$46000	680000	£160.00	£740.20	Orde	Receive payment *
Serjamin Yeung	16/07/0018	(200)	6630000	21,200,00	27,800,00	Date	Print w



Credit Control

- Automated online credit control
- Coming up after the break Satago





Getting your sales into your software

- Sales raised outside of your Accounting software
- API links*
- Manual Import
- Scanning in
- Coming up after the break Auto Entry

*Jargon Free Zone

API – Application Programming Interface

Application Programming Interface – allows one piece of softwatre interact with another piece of software.

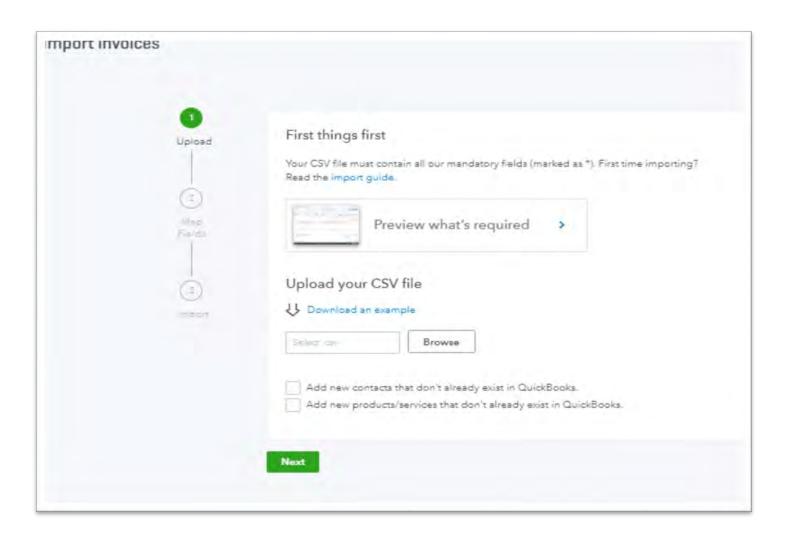
"Plumbing"













Expenses

- The old way manual forms
- The "new" way manual forms on excel
- The "digital" way on your phone, on the go...











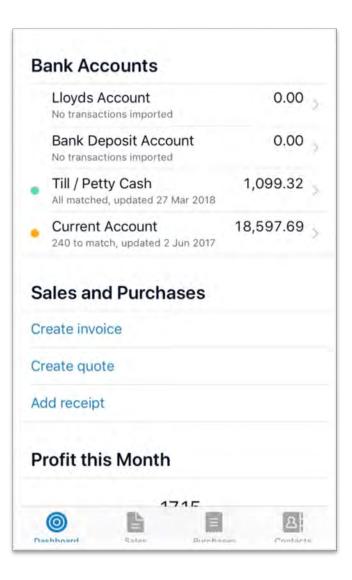
- Whose money did you spend?
- What was it for?
- Attach copy of document







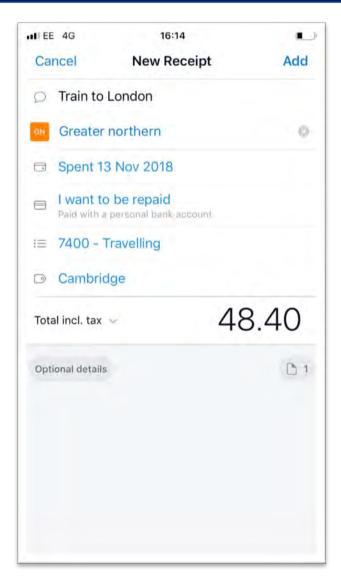








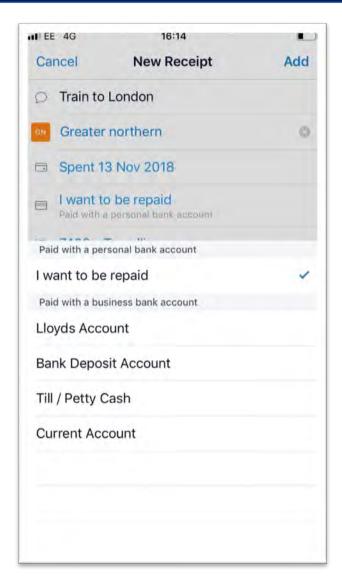








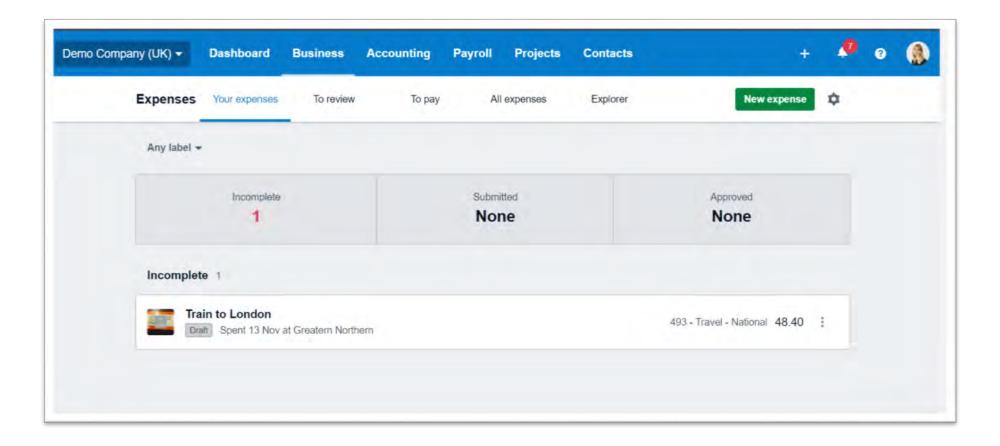








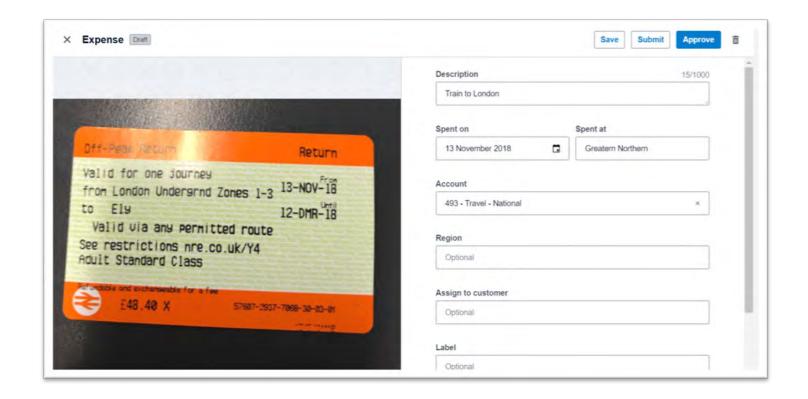














Expenses

Can use for:

- Company money
- Your money

Good for:

- Business owners
- Sales teams...









Documents

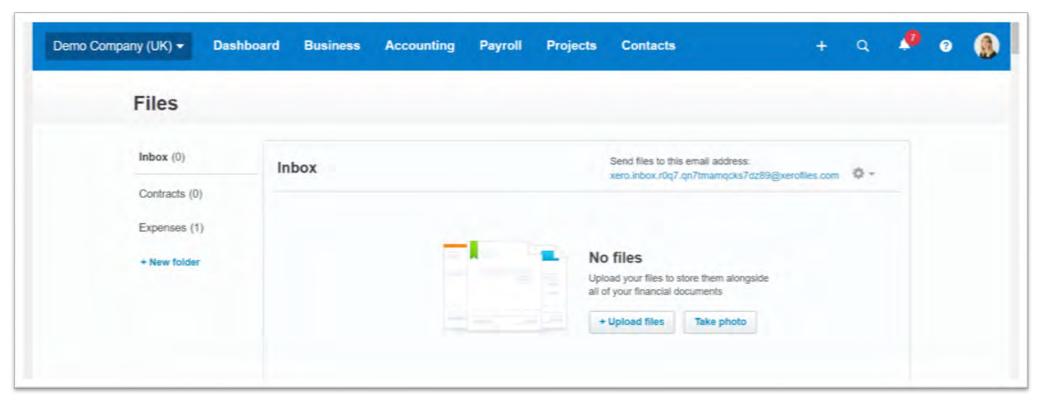
- The end of the filing cabinet
- The "safety box"
- Scan and send
- Email into QBO/Xero







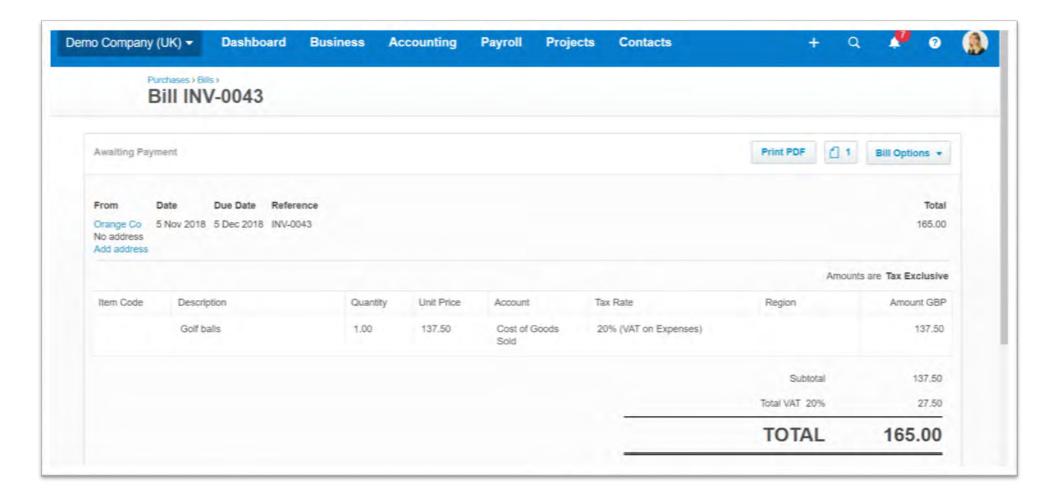








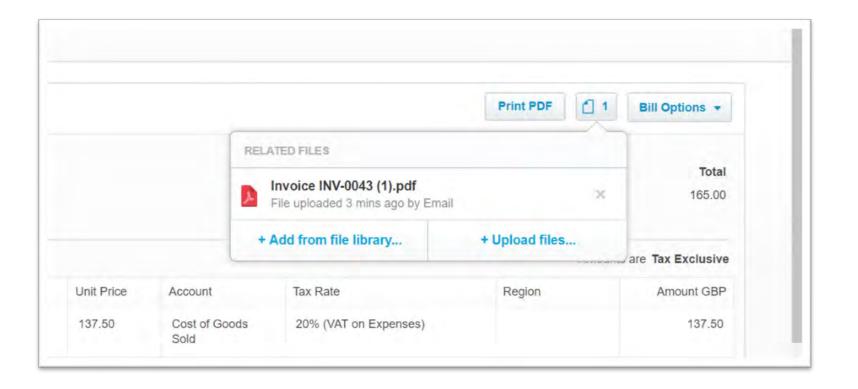






















- OCR*
- Coming up after the break Auto Entry

*Jargon Free Zone

OCR - Optical Character Recognition

Recognition of printed or written text by a computer. An example of Artifical Inteligence (AI)

Computer 'eyes'





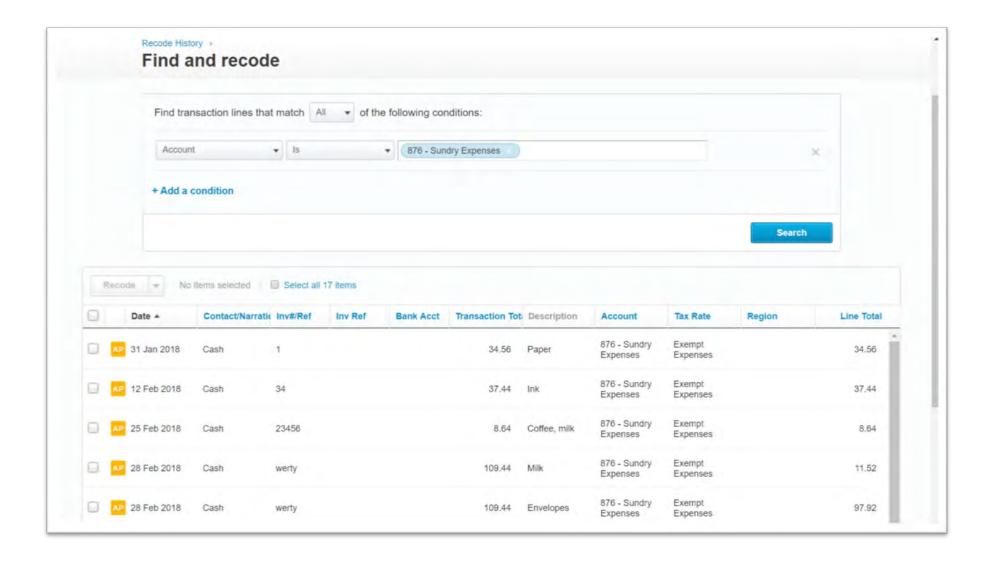




1. Find & Replace

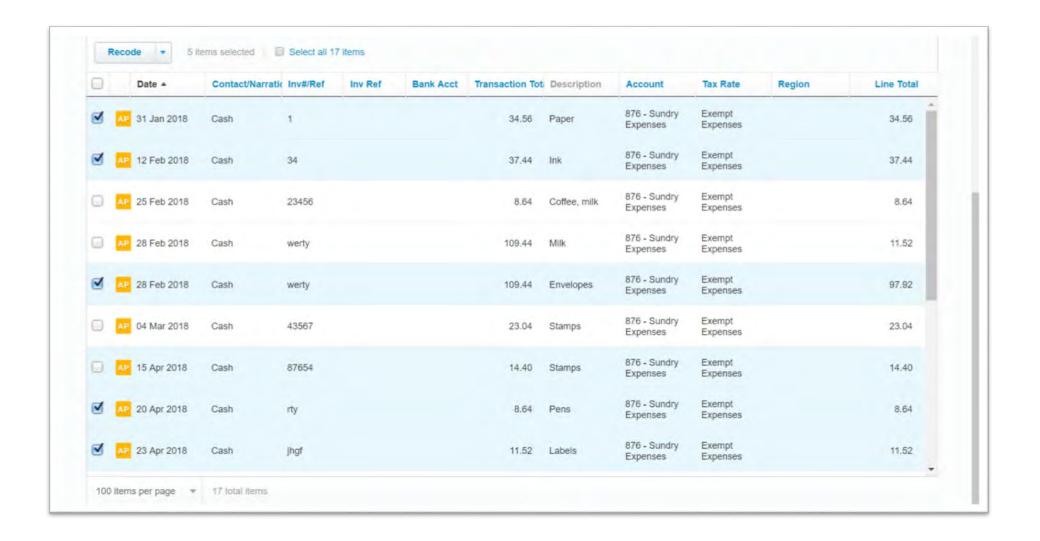
















	34,56 Paper	Expenses			
Recode T	ransactions	>			
Recode these 5 changes	line items affecting 5 transactions using t	the selected			
Contact	Don't change				
Account	461 - Printing & Stationery				
Tax Rate 💎	Don't recode				
+ Add					
	Revie	ew Cancel			
	8.64 Pens	oro - ounury			

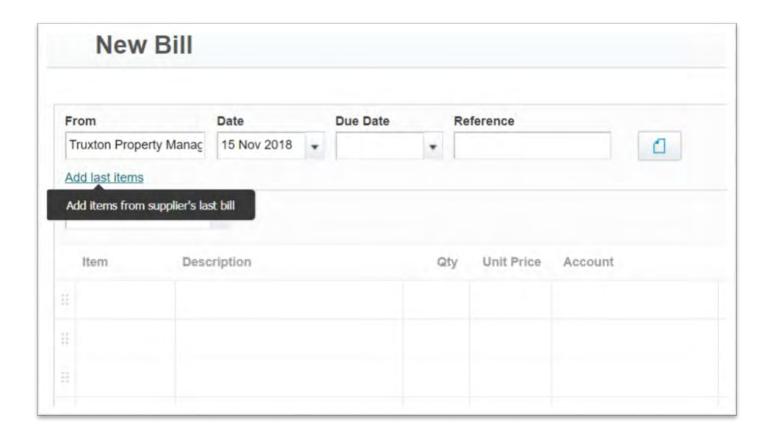


- 1. Find & Replace
- 2. Use Last Items



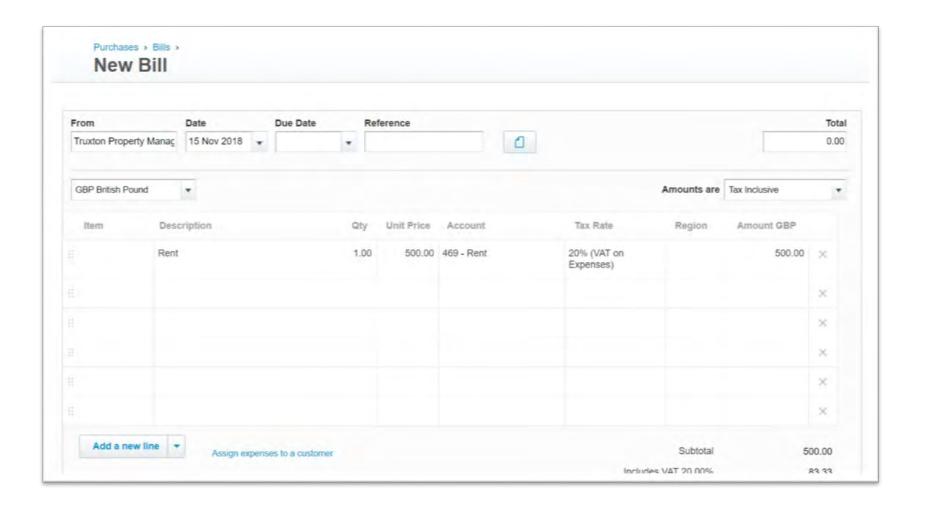










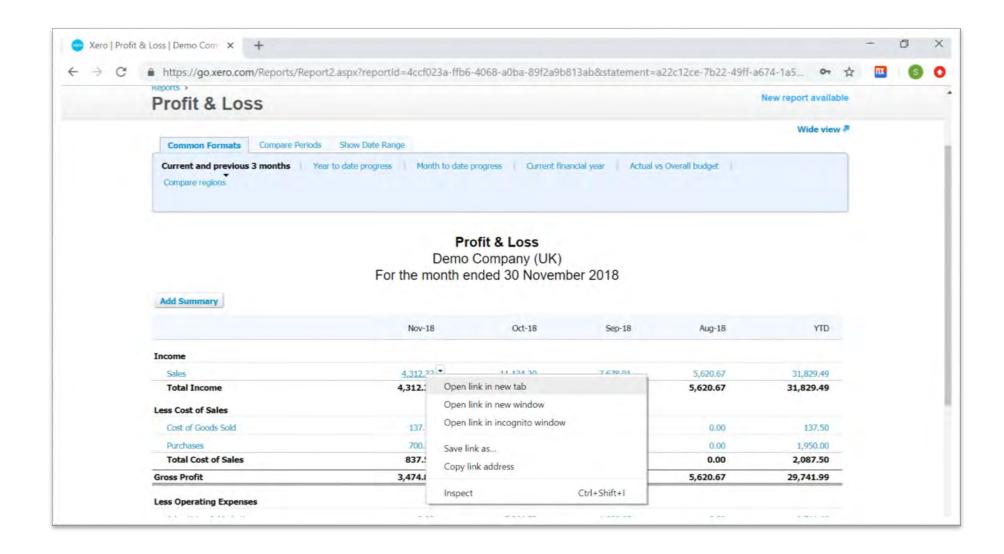




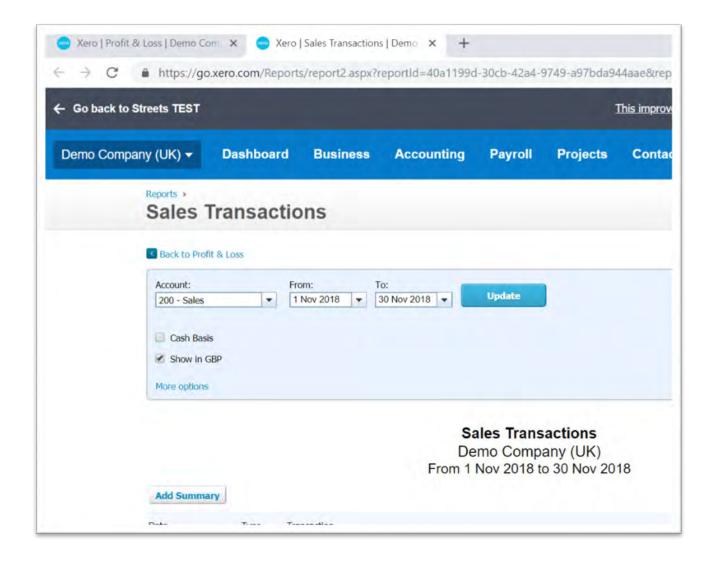
- 1. Find & Replace
- 2. Use Last Items

3. Duplicate Tab









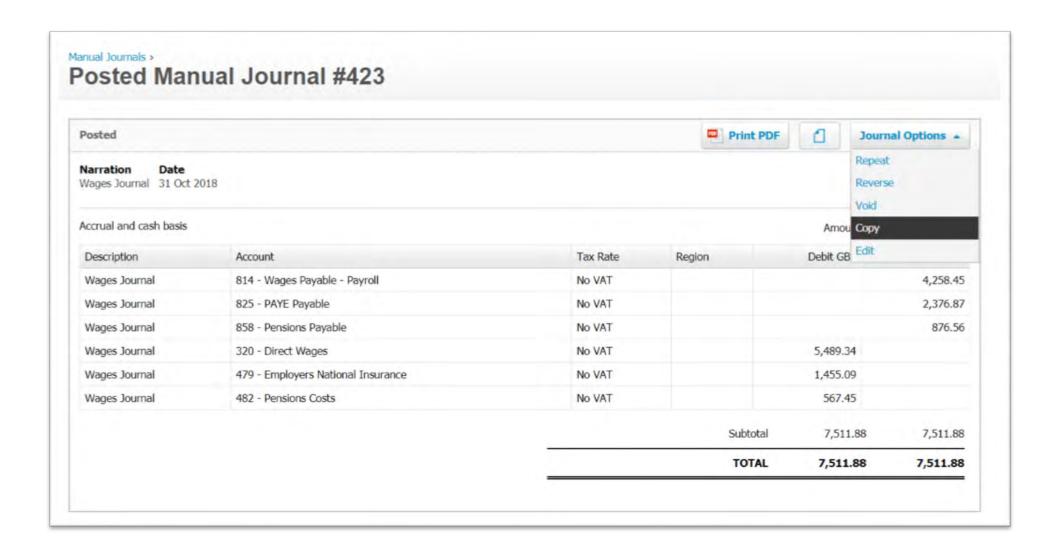


- 1. Find & Replace
- 2. Use Last Items
- 3. Duplicate Tab
- 4. Copy Journals











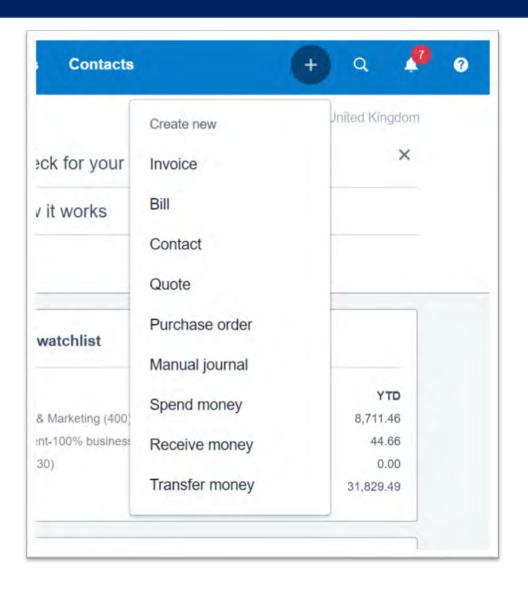
My Top 5 Xero "Top Tips"

- 1. Find & Replace
- 2. Use Last Items
- 3. Duplicate Tab
- 4. Copy Journals
- 5. Shortcuts + icon and keyboard shortcuts







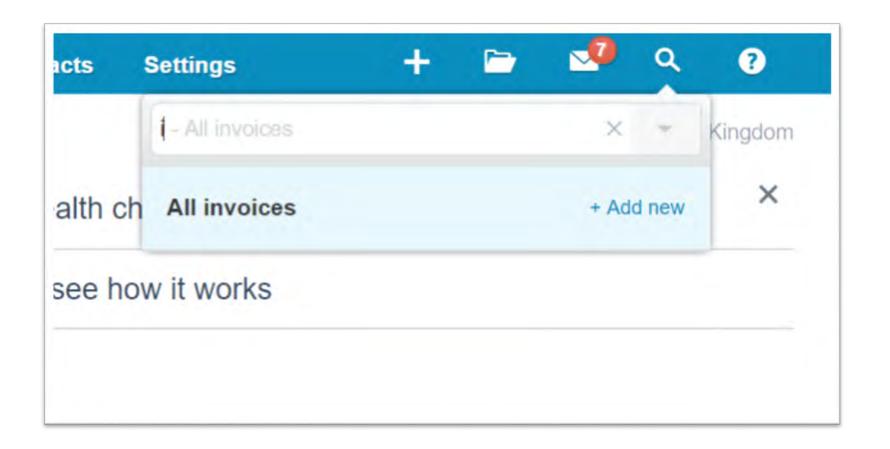






SHORTCUT KEY	'ALL' SCREENS AND DASHBOARD	ADD NEW SCREENS	
a	All bank accounts	-	
b	All bills	Add new bill	
С	All contacts	Add new contact	
d	Dashboard	\$	
i	All invoices	Add new invoice	
р	All purchase orders	Add new purchase order	
q	All quotes	Add new quote	







1. Shortcuts



Cntl + Alt + ?All the shortcuts in QBO to help you whizz through the screens

To take advantage of shortcuts, simultaneously press [ctrl] and [alt or option] and one [key from the list below]

REGULAR PAGES - HOMER		TRANSACTION PAGES - INVOICE, EXPENSE, AND SO ON	
SHORTCUT KEY	ACTION	SHORTCUT KEY	ACTION
i	Invoice	x	Exit transaction view
W	Cheque	c	Cancel out
e	Estimate	3	Save and New
х	Expense	d	Save and Close
r	Receive Payment	m	Save and Send
С	Customers	Р	Print
V	Suppliers		
а	Chart of Accounts		
	Lists		
h	Help		
f	Search Transactions		
d	Focus the left menu		
? or /	This dialog		

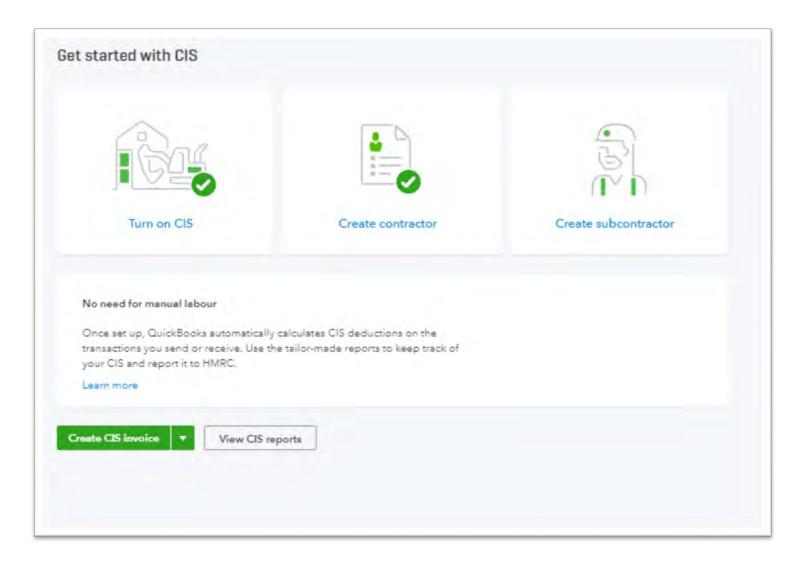


- 1. Shortcuts
- 2. CIS Module







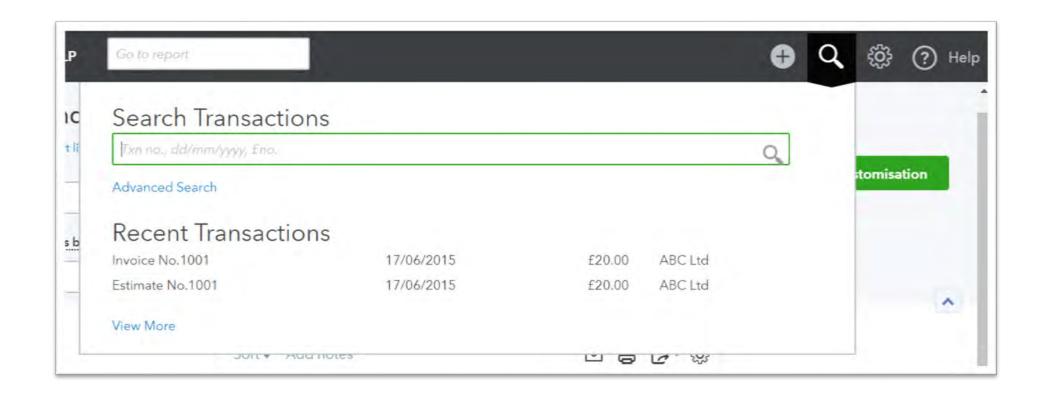




- 1. Shortcuts
- 2. CIS Module
- 3. Search Feature





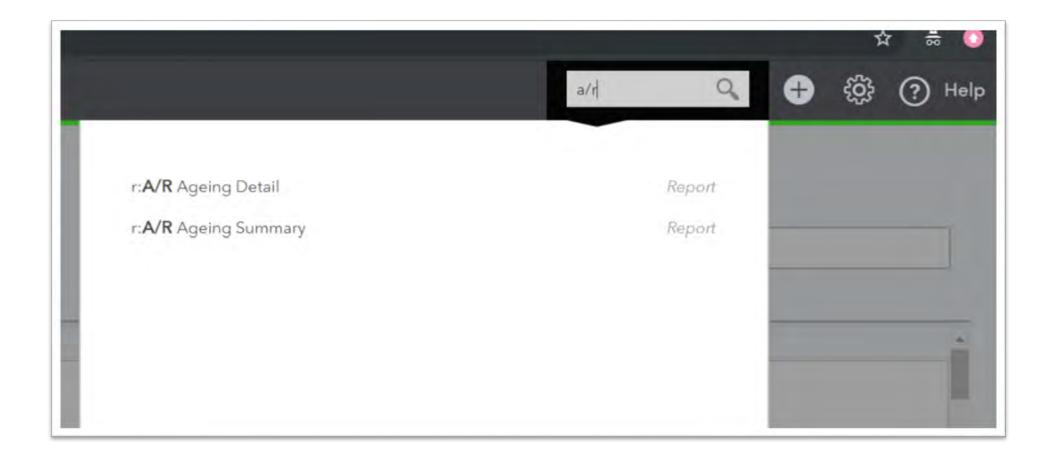




- 1. Shortcuts
- 2. CIS Module
- 3. Search Feature
- 4. Quick access to reports





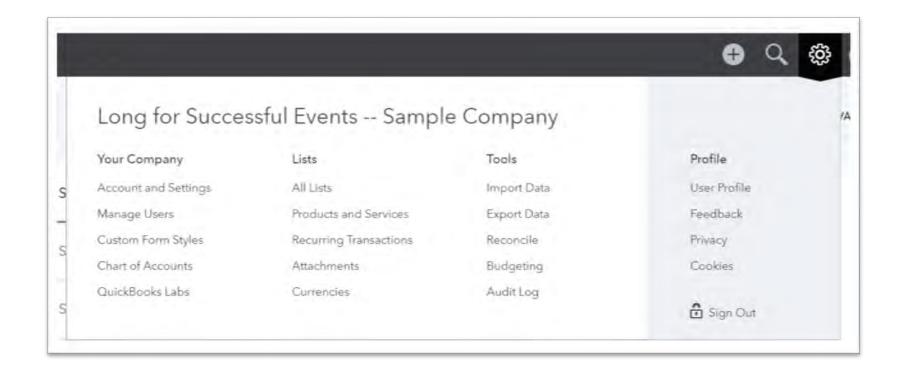




- 1. Shortcuts
- 2. CIS Module
- 3. Search Feature
- 4. Quick access to reports
- 5. Classes & locations







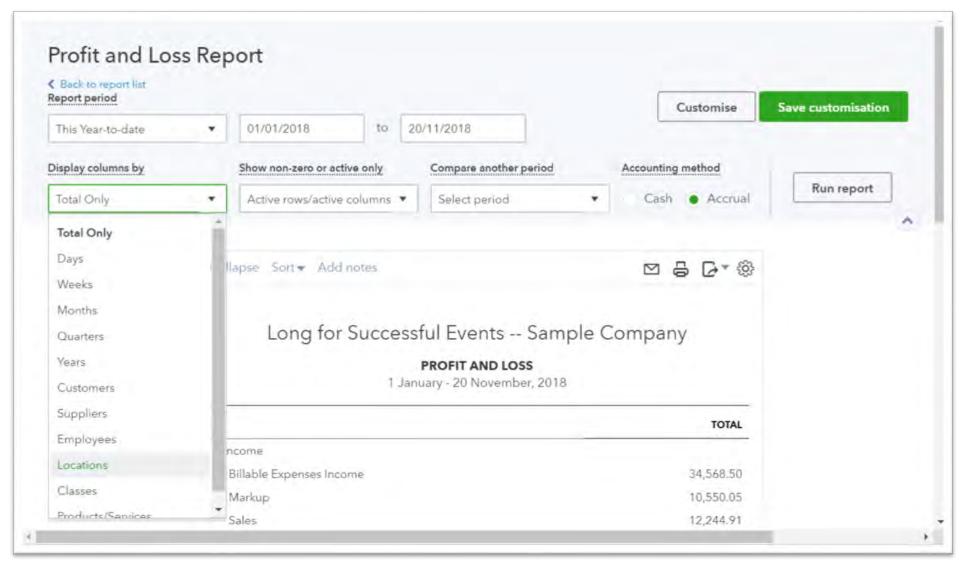














Break







iZettle









PAYMENT



TAKE CARD PAYMENT IN-STORE

GROW YOUR SALES BY ACCEPTING ALL MEANS OF PAYMENT

All Means of Payments

Accept prepaid cards, contactless cards, mobile payment (e.g.) Apple Pay, chip & pin cards

Lighting-fast Transactions

Process payment and issue customer receipt in less than 8 seconds!

Successfully Scaled Across Europe

Merchants can use iZettle across multiple European markets and accept all main international card schemes

Secure Environment

iZettle has all the top industry certifications (PCI & EMV compliant) to provide the safest environment



MANAGE YOUR SALES WITH OUR POINT-OF-SALE APPS

POINT-OF-SALE APPS TO KEEP TRACK OF WHAT YOU ARE SELLING

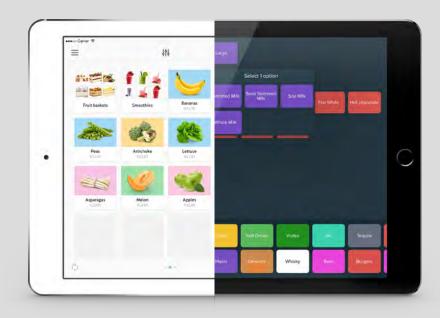
iZettle GO

Product Library – load in what you sell

Set a price for each item

Track Stock – know what you have left

Pricing
1.75% of volume – fee app



iZettle PRO

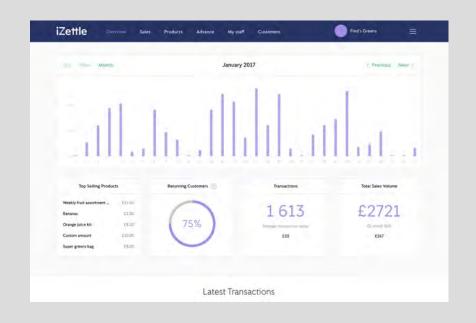
Table Management – match your restaurant

Open Tabs, Split Bills

Kitchen Printer – send orders to the kitchen

Pricing
1.25% of volume +
£39/month

TAKE THE BEST DECISIONS FOR YOUR BUSINESS GET SALES REPORTS & ANALYTICS IN REAL-TIME



Spot the trends with real-time sales reports by product, categories, staff or day

Track your staff sales by giving your staff their own iZettle account

Do the books - every transaction is logged automatically into Xero

IZETTLE & XERO

HELPING YOU SAVE TIME THROUGH AUTOMATION



A ROBUST TECHNOLOGY EXPERTISE TO HELP YOU & YOUR ACCOUNTANT SAVE TIME THROUGH INCREASED AUTOMATION OF FINANCIAL INFORMATION WORKFLOW









GOCARDLESS



Satago



KHAOS CONTROL





AutoEntry



A world of Apps and software integration to give you a great business, making you more profitable and more productive...and this is just the beginning



Your next step? Come and have a chat over lunch...





Making Tax Digital Guide

A step by step guide for businesses, organisations and individuals, especially those that are VAT registered

Collect at the end of the session or download from our website www.streetsweb.co.uk

